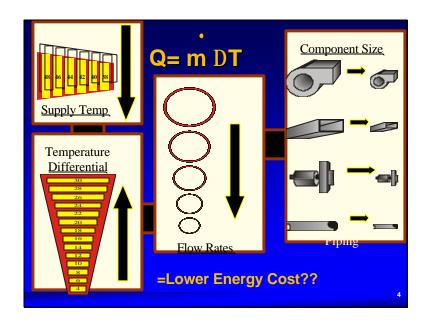
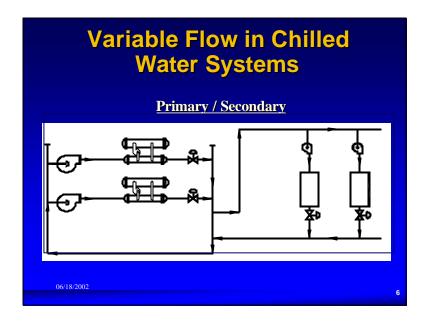
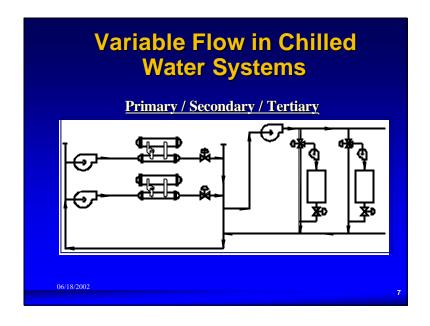


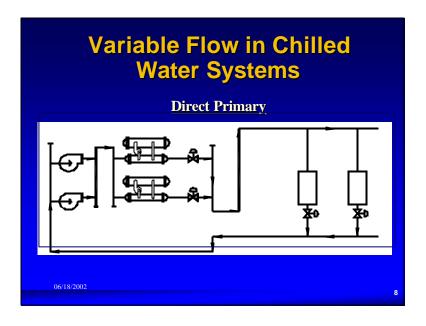
Purpose of Today's Presentation • Learn How To Optimize Chiller Plants to Achieve Remarkable Energy Saving and Capacity increases • Learn Some"New Thinking" & Case Studies • Provide Handout Material - Useful Sizing Guides

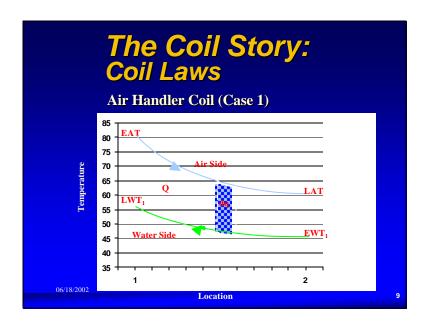


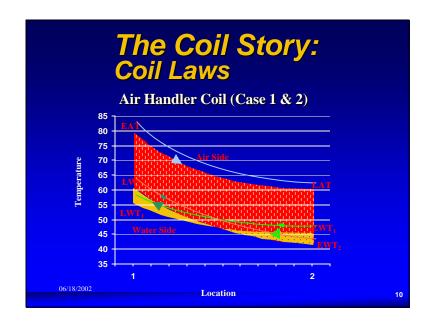


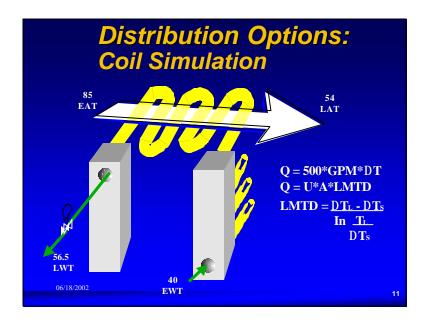




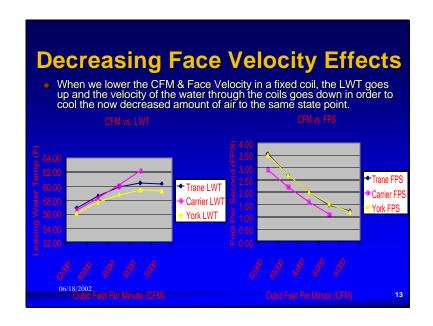


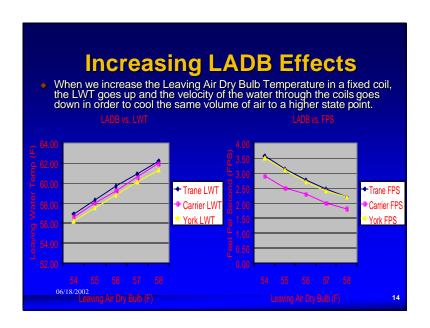


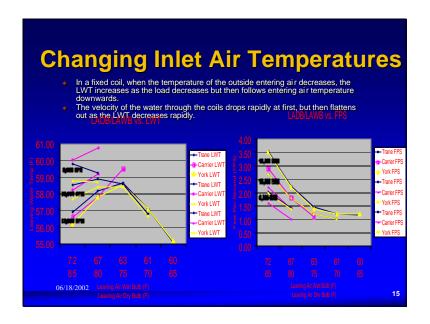


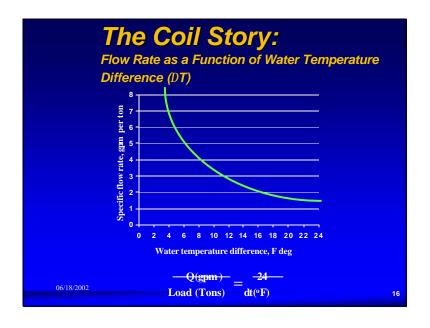


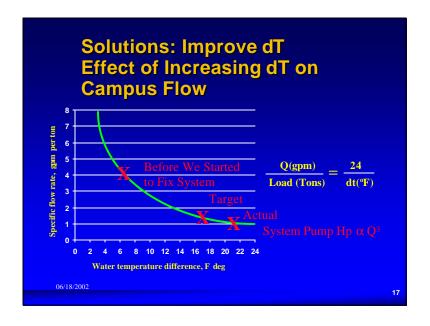




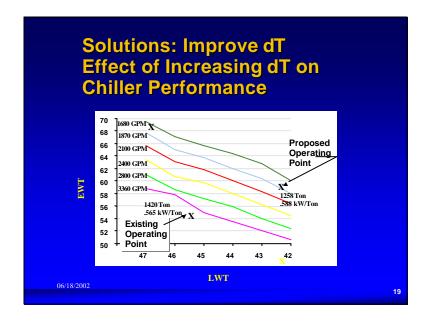


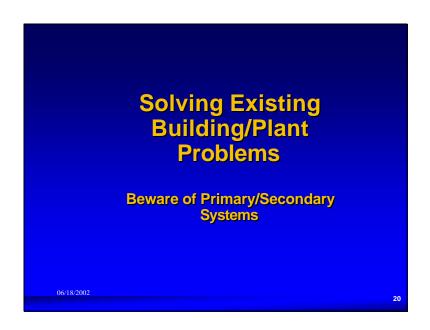


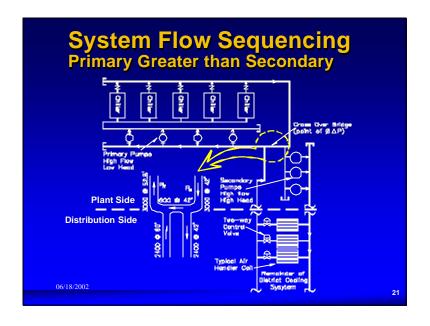


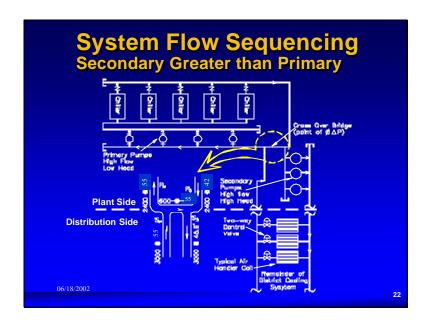


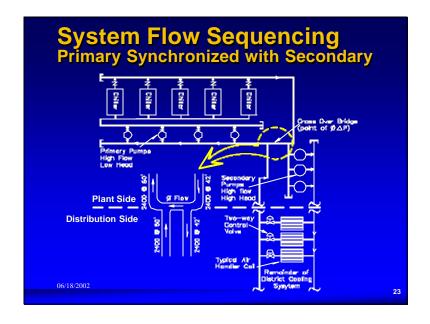


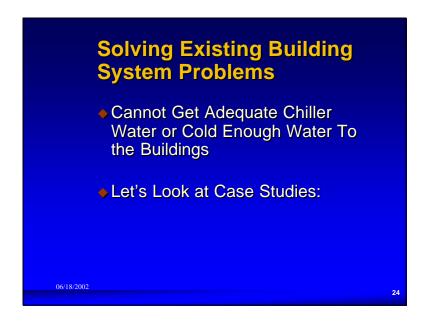


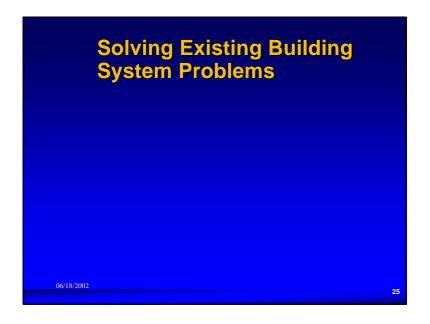






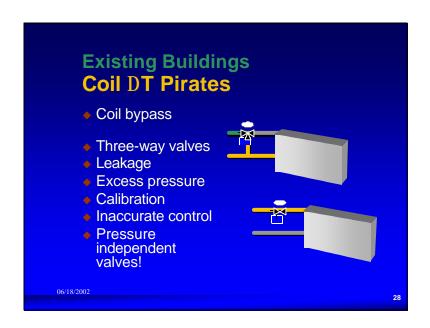


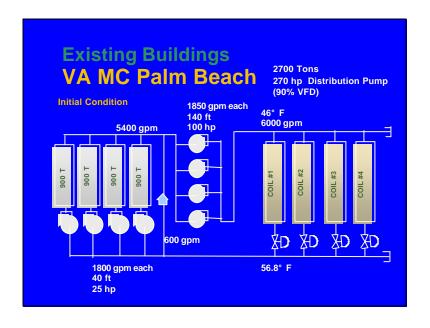


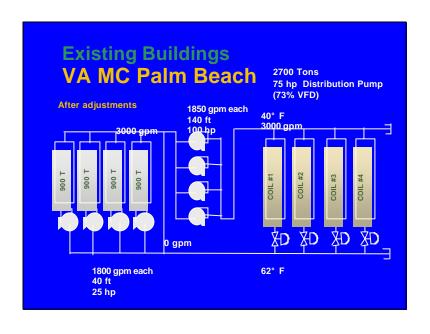




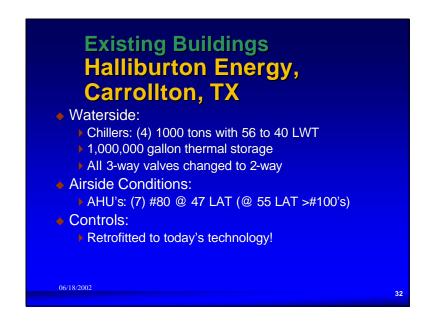




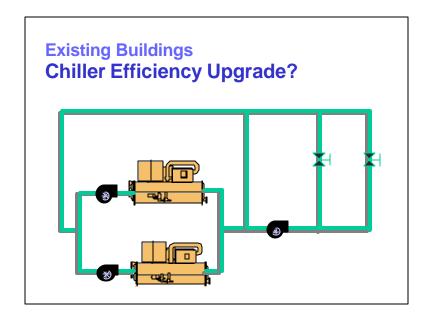


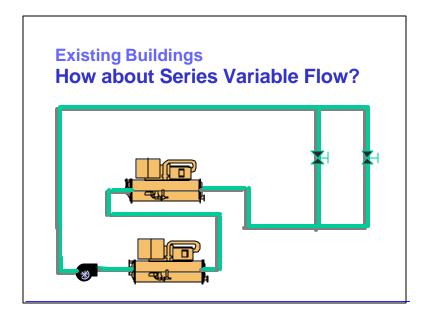


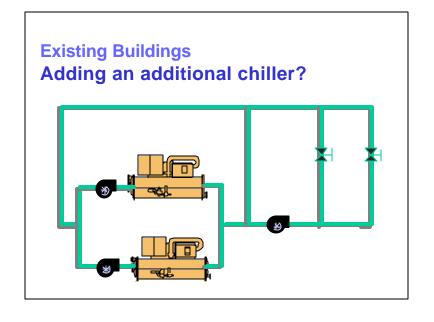


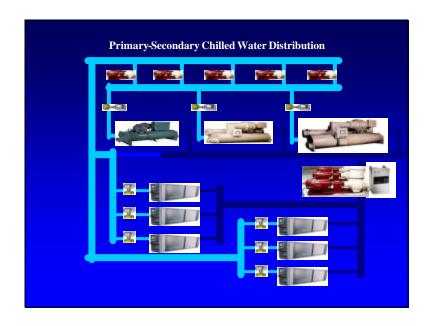


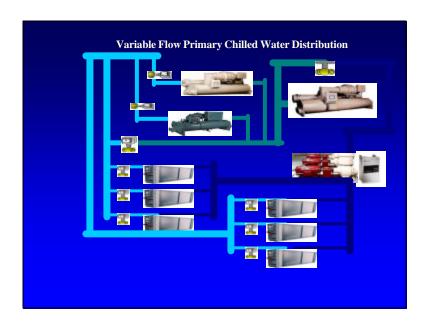


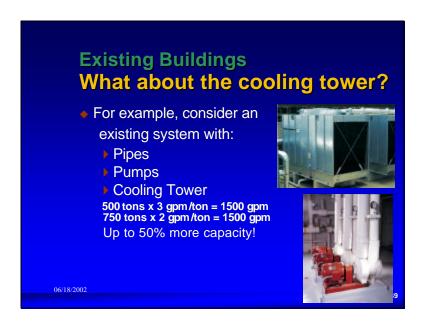


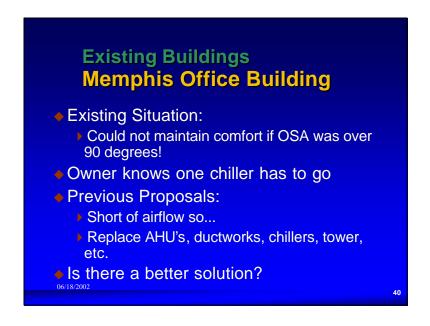












Existing Buildings Memphis Office Building

- Existing Situation:
 - Could not maintain comfort if OSA was over 90 degrees!
- Previous Proposals:
 - ▶ Replace AHU's, ductworks, chillers, etc.
- Low Flow Low Temp Solution:
 - Use existing AHU's, ductwork, tower, etc.
 - Solution's to existing buildings using low flow low temp

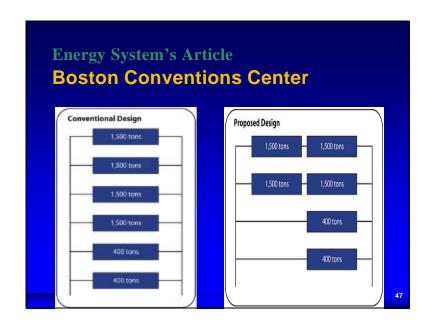
Low Flow Low Temp New Construction Project J. D. Edwards, Denver, CO Owner occupied office campus Each building 190,000 sq. ft Budgeted and bid with rooftops! Owner wanted chilled water

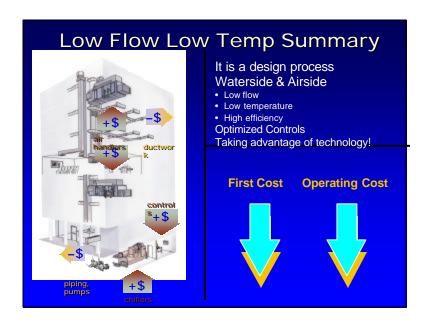
Component	18°F D T	10°F D T	Variance
Labor	\$26,639	\$31,649	(\$ 5,011)
Pipe & fitting	\$54,711	\$88,177	(\$33,466)
Valves/special (\$14,529)	\$22,448	\$36,977	
Insulation	\$ 5,888	\$ 7,038	(\$ 1,150)
Pumps 1,428)	\$ 3,091	\$ 4,519 (\$	
Chillers			\$ 2,760*
Cooling Towers		(\$ 1,280)	
Electrical			(\$ 460)
Total			(\$57,324) o
			\$.30/sq. ft.

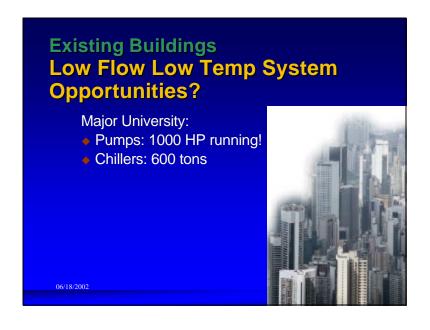








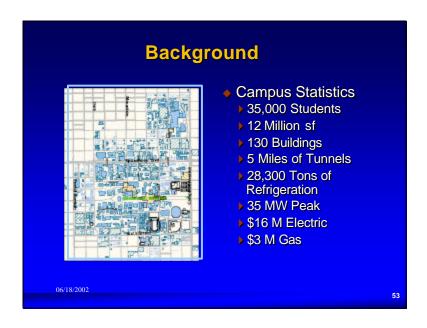




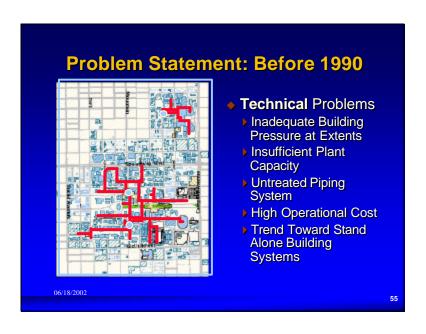




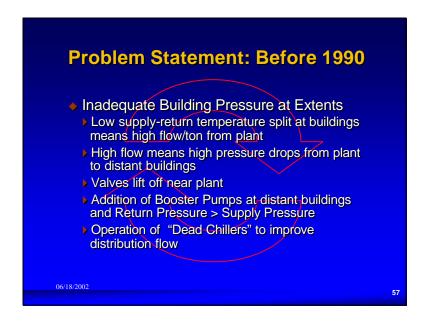




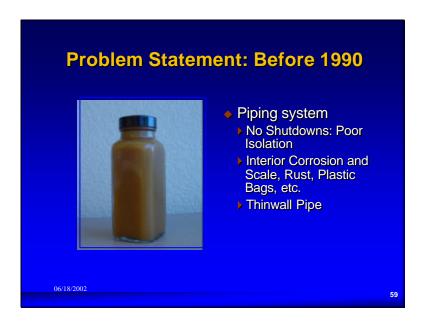










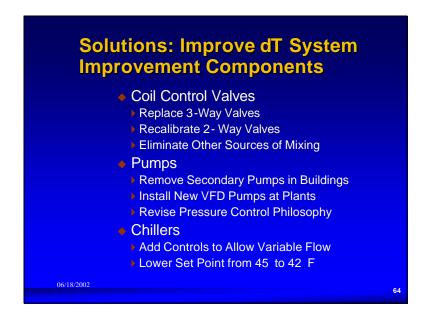


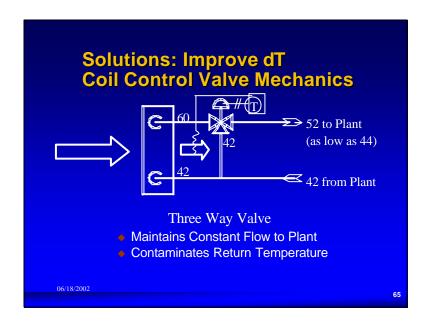


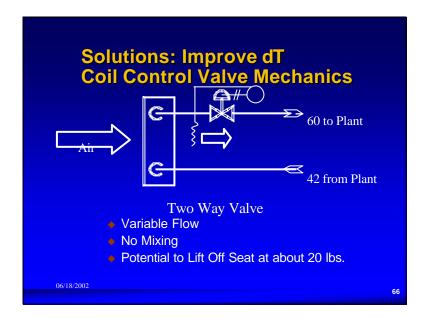




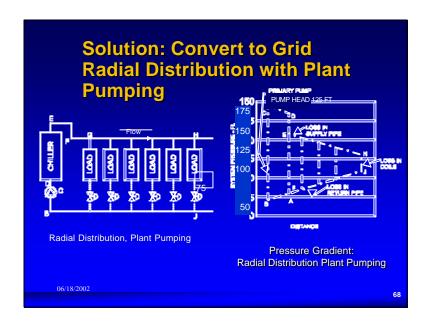


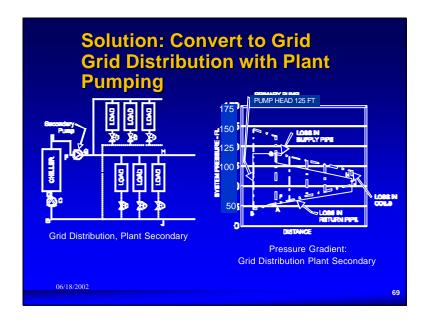






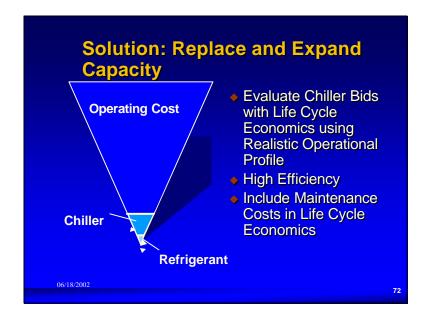




















Elements of Success Continuity of Administrative Support Implementation of Management to Overcome Operational Inertia Fortitude to Work Through Cost and Campus Disruption Issues to Solve Problem



